

TELCORDIA BIOGRAPHIES

Mark Greenquist – President & Chief Executive Officer

Greenquist brings more than 20 years of leadership skills, business acumen, and global expertise to Telcordia. As CEO, he oversees the daily operations of the company globally and is responsible for strategic planning and execution.

Greenquist joined Telcordia in 2005 as Chief Financial Officer, and oversaw the company's financial operations, including treasury/risk management, financial planning and forecasting, internal auditing, investor relations, the CIO organization, office of the Controller, and Facilities. Most recently, he served as Chief Operating Officer (COO), where he was responsible for overseeing the company's daily operations and executing the corporate business plan.

Previously, he served as CFO at both Symbol Technologies, a global leader in enterprise mobility solutions, and Agere Systems, a global leader in semiconductors and software solutions for storage, mobility and networking markets. Greenquist developed his international business expertise at General Motors' European operations, working as the treasurer of Saab Automobile and CFO and managing director of GM Poland. He also served as Vice President of Finance and CFO for General Motors, Europe, based in Zurich, Switzerland.

Michael Anderson – President, Global Solutions

Anderson provides the overall vision and leadership for Telcordia's Next Generation OSS products, services, and partners to help customers create, deliver and manage services over any network or device. These end-to-end solutions span the company's operational and business support products and services as well as product management, engineering, sales, marketing and alliances.

Prior to Telcordia, Anderson was Vice President of Business Development & Global Marketing for ADC's Software Systems Group, where he was responsible for marketing, strategy and go to market activities and helped re-build ADC's market-leading position globally. He has also held senior roles in sales, marketing and product management with P&L responsibility at AT&T, MCI and Time Warner Telecom, where he was responsible for building national and international networks and services, new product development and overall market operations.

Anderson is a recognized pioneer in the early IP, broadband communications and media markets and helped start one of the world's first competitive voice and data service providers that grew to become a market leader before being sold to Time Warner. He also founded a global leader in IP services which quickly grew to become a leading Internet economy brand. He is a founder and past member of the Board of Directors of the Internet Service Provider Business Forum and is actively involved in several industry organizations and advisory boards.

George Collier – Senior Research Scientist, Advanced Technology Solutions

Collier's expertise includes Product Lifecycle Management, business IT architectures, business process modeling, telecom business processes and history, and system integration and middleware, including EAI and workflow. He has identified, championed and played a key role in introducing a number of technologies to Telcordia, including electronic commerce opportunities, systems integration technology, applications of XML within and between telecom companies, workflow and business process modeling and graphical user interface based OSP engineering systems.

George Cray – Vice President, Operations & Transformation Solutions

Cray manages a team of account executives, business developers and customer solution architects that represent all Telcordia products and services to Verizon. Cray began his career at Bell Atlantic (now Verizon), where he held various engineering and network planning positions prior to joining Telcordia in 1992. Cray has led systems engineering units, customer-dedicated solutions units and product management organizations supporting both core and NextGen products within Telcordia. Cray also led the product management sub-team responsible for the acquisition of Granite Systems in 2004.

Richard Jacowleff – President, Interconnection Solutions

Jacowleff provides the overall leadership and business strategy for Telcordia's interconnection services, products and partners to help government regulators and service providers create open and competitive markets. The business provides advisory services, number portability solutions and service interconnection clearinghouses for TDM and IP network providers worldwide and includes global sales and marketing, systems development and clearinghouse operations.

As a recognized leader in the industry, Jacowleff has more than 25 years of experience in the communications market assisting customers with business transformation to address competition and trading partner collaboration. Under Jacowleff's leadership, Telcordia has become the recognized global leader of number portability solutions with ten countries and hundreds of services providers relying on the business' expertise and solutions.

Jacowleff has held a variety of technical and executive positions at Telcordia and Bell Laboratories. He formerly served as Senior Vice President and General Manager of Telcordia's Next Generation OSS business unit and led the implementation of the first commercial wholesale ordering clearinghouse to serve the North American telecommunications industry. As Executive Program Manager in the late 1990s, Jacowleff led the OSS and Network Transformation teams at Eircom in Dublin, Ireland. In addition, as a Technical Staff Member at Bell Laboratories, he is credited with the design and implementation of the Access Ordering network serving the IXC and RBOC markets post divestiture.

Maneck Master – Group Senior Vice President, Government & Public Sector, Advanced Technology Solutions

Dr. Master is responsible for Telcordia's consulting business with government clients. Prior to his current assignment, he had responsibility for program management and business development for large professional services customers, commercial and government. Before joining Telcordia, Maneck was the Chief Operating Officer for NetCom Solutions International in Chantilly, Virginia, where he was responsible for managing a high-growth supply-chain telecommunications business.

Master spent more than 17 years with AT&T, and was in charge of the R&D and technology management functions (hardware and software) as well as the 7x24 network operations and asset management of an \$800M vertically integrated business within AT&T, which was focused on the largest customers. In this capacity, Master was responsible for the operation of legacy circuit-switched (5ESS-based) long-distance networks, as well as one of the earliest high-speed (T45/OC3) IP-over-ATM networks.

Tim Manahan – Vice President, Consulting Services, Operations & Transformation Solutions

Manahan has 25 years experience providing solutions to telecom service providers. Manahan has held several management positions with global services firms leading sales, delivery and technical support organizations, and he has managed consulting teams of 150+ people. His focus has been on combining software and consulting services to solve business problems in the areas of outside plant engineering, ordering, provisioning, activation and customer care.

In his current role, Manahan is responsible for the global Consulting Services business unit. He manages a team of experienced consultants with deep domain expertise in networks, operations and regulatory compliance and is responsible for creating solutions that deliver business value. Manahan has helped Telcordia define a model for transformation projects that combine software assets with the deep expertise of Telcordia's people in conjunction with partner capabilities; projects that are delivered as fixed price engagements or under performance based contracts tied directly to the customer's business goals.

Manahan background includes 14 years working for global systems integration companies such as Cap Gemini and EDS, as well as 11 years with software companies with products in the areas of computer aided design, geographic information systems, outside plant engineering, and carrier interconnection.

Roly Ramirez – Executive Director, Corporate & Marketing Communications

With an eye on supporting Telcordia's business strategy, developing corporate messaging and elevating the company's global brand, Ramirez oversees all marketing communications activities for Telcordia worldwide.

Ramirez has nearly 20 years experience in the communications and high technology industry. Prior to leading the marketing organization, he served as Executive Director, Program Marketing, where he was responsible for the development and management of marketing programs globally across products, services, solutions and partners. In that role, he focused on supporting key regional business goals and extending and enhancing the brand image and awareness of Telcordia and its offers in the market.

Dennis Tinley – President, Operations & Transformation Solutions

Tinley is responsible for leading the development of solutions that enable converged services through transformation of carrier-grade networks and operations. He oversees the software development, services, sales, marketing and solution delivery for the company's Operations and Transformation Solutions portfolio, which includes service fulfillment, service assurance, workforce management, testing, business process and network services.

A telecom veteran with more than 30 years of experience, Tinley joined Telcordia in 1995 and has held positions that span business development, general management, strategy and business planning. He is currently an independent Board Member for Telmar Network Technology.

Before joining Telcordia, Tinley spent more than 18 years with Concurrent Computer Systems where he held various positions in sales and marketing. He was responsible for Concurrent's strategy, marketing and product management, and led a strategic planning effort that was integral to the turn-around and re-positioning of the company into new growth markets and product lines. He began his career at Bell Laboratories as a programmer and systems analyst.

Bill Wanke – President, Service Delivery Solutions

Wanke brings a wealth of talent and expertise to his position as President of Service Delivery Solutions. His vision and leadership of the company's service delivery platforms and software business, including transaction-based services and MVNOs, will help ensure that global carriers can cost effectively deploy new, advanced services. His responsibilities include sales, product management, software development, marketing and services.

Wanke previously served as the Chief Operating and Chief Technology Officer for Tekmark Global Solutions, one of the largest privately held providers of information technology, communications and consulting services to companies worldwide.

Prior to joining Tekmark, Wanke was Senior Vice President of the Telcordia Software Systems organization, where he was responsible for the development of some of the industry's most regarded and recognized software systems. His efforts resulted in applications that continue to achieve the highest quality ratings when tested against industry standards and, as a result, support telecommunications infrastructures throughout the world.

Wanke began his professional career at Bell Laboratories as a software engineer and systems architect in Planning and Engineering Systems. He then began a 25-year tenure at Telcordia, where he focused on growing the business, driving productivity and quality improvements, and consistently delivering with excellence. Wanke served as a Director and Executive Director before becoming Vice President and General Manager of the Service Assurance Systems business unit, where he was responsible for business and operations functions associated with five of Telcordia's software products, primarily supporting fault management, trouble management and test control.

TELCORDIA INTERACTIVE PRESENTERS**Raj Deol – Executive Director, Consulting Services**

Deol leads Telcordia's consulting initiatives with AT&T has extensive expertise in next generation networks and services. He has more than 18 years experience in the industry and throughout that period has held a variety of roles in product management, business development and R&D. Raj is the author of numerous research papers and has a PhD in Physics from the University of Surrey, England.

Vish Kolor – Director of Product Management, Service Management Solutions, Global Solutions

Kolor has over 16 years of industry experience in telecom, healthcare, management consulting and training. During his seven year tenure at Telcordia, Kolor has served in the capacity of an architect, solution consultant and product manager. Prior to joining Telcordia, Kolor served as the CTO of a healthcare startup and business unit head of a management consulting and training firm in the Middle East and India.

Grant Lenahan – Vice President & Strategist, Service Delivery Solutions

Lenahan is responsible for defining product and market strategies, leading the direction of Telcordia's next-generation of OSS, service platforms and technologies that will enable wireless and cable operators to offer content-rich, IP based and converged networks. Lenahan's experience includes 20 years with Telcordia, working in such diverse areas as generic requirements, transmission engineering, video services design, economic analysis and operational analysis of new communications technologies/services. Lenahan is also the author of numerous papers in the areas of NGN Wireless services.

Pat McCarthy – Vice President of Global Marketing, Service Delivery Solutions

McCarthy has more than 15 years of marketing and product management leadership in high technology software companies. He regularly meets with customers and partners around the world, gaining insights into challenges and key market trends that the industry faces. Prior to Telcordia, McCarthy was responsible for the convergent pre- and postpaid billing solutions in EMEA for ADC's Software Systems Group. McCarthy is Telcordia's board member on the Global Billing Association.

Gary Richenaker – Chief Architect, Interconnection Solutions

Richenaker leads development of solutions to streamline interconnection and accelerate industry collaboration for operations efficiency improvement. An industry veteran, Richenaker is an expert in the areas of naming, numbering and addressing. He holds several industry leadership positions, including Rapporteur of the Numbering Question at the ITU-T, Chairman of the US ENUM Forum, Chairman of the US Study Group Ad-Hoc on Numbering, Routing and Services.

Allen Seidman – Vice President of Development and Marketing for Common Language, Operations & Transformation Solutions

Seidman has more than 20 years of industry experience and is currently responsible for Telcordia's go-to-market strategy, channel development, business development and pre-sales support, including direct and channel sales for Telcordia's Common Language business. Previously, Seidman was focused on technical sales support, solutions architecture and sales and marketing, where he was responsible for building rule-based software systems, decision support applications and relational data warehouses for commercial software vendors and in-house corporate development shops.

Laurie Spiegel – Director of Product Marketing, Global Solutions

Spiegel provides leadership and direction to all efforts involving Telcordia's Global Solutions OSS product, leveraging significant experience in carrier new technology deployment to characterize the product line through white papers, sales collateral material, and RFP responses, developing pricing models, and influencing product strategy. Spiegel helps her clients successfully move their strategies from the planning stage to the implementation stage, and has enabled many clients to quantify the impacts of changes in business direction on future capital, expense and revenue financial requirements.

Rajesh Talpade – Director of Security & Information Assurance, Advanced Technology Solutions

Talpade is focused on providing custom Internet security software solutions and technical consulting to government and commercial customers. He has served as the Principal Investigator for several multi-year government-funded R&D projects, such as cyber-attack trace-back, IP device configuration error detection, and Distributed Denial of Service attack detection.