

Telcordia is the industry's go-to expert for solving the most complex communications challenges. As the global leader in mobile, broadband, and enterprise communications software and services, Telcordia is known for getting it right the first time and for having the depth of expertise to fully understand our customers' situation, respond appropriately, and deliver as promised.

What do we mean by get it right the first time? Telcordia enables communications service providers (CSPs), suppliers and governments, to achieve brand differentiation, drive revenue, and deploy innovative, advanced services through its [consulting](#), [next-generation OSS](#), [network and application interconnection](#), [service delivery and charging](#), [industry research](#), and [new technology development](#) solutions.

We use our industry experience and expertise to understand our customers' technology, market, and opportunities; address our customers' business challenges and goals with proven solutions that enable them to anticipate, plan, and execute; and deliver solutions when promised as promised to ensure the highest standard of customer satisfaction.

Telcordia is headquartered in Piscataway, N.J, with offices throughout North America, Europe, Asia, and Central and Latin America.

## Presence

**Caribbean & Latin American Client List:** Telcordia maintains reference customer relationships in the CALA region, including:

- **Oi**, of Brazil, relies on our wireless service delivery platform and applications and our end-to-end service fulfillment
- **Telefónica Group**, for network and operational transformation support
- **Telefónica Móviles México**, for service management solutions
- **Telmex**, of Mexico, for network monitoring and workforce management
- **Axtel**, of Mexico, for service resource management solutions
- **CANTV**, of Venezuela, for inventory and configuration services
- **Nextel Mexico**, for number portability solutions

Client engagement announcements are available via the News section of our website at: [http://www.telcordia.com/news\\_events/pressreleases/](http://www.telcordia.com/news_events/pressreleases/)

**Locations:** Telcordia services our accounts in CALA through the following regional offices and sales locations:

- Mexico City, Mexico
- Rio de Janeiro, Brazil
- Sao Paulo, Brazil

**Events:** For a current list of industry events that Telcordia will be participating in, including speaking engagements and webinars, please visit: [http://www.telcordia.com/news\\_events/events/](http://www.telcordia.com/news_events/events/)

**Alliances:** Telcordia works with leading developers and integrators in the region, including:

- **ESRI.** Telcordia extends the ESRI® ArcGIS™ architecture to provide an open and scalable environment for the Telcordia Network Engineer offer, which the companies often promote jointly in the region.
- **Neoris.** Telcordia and Neoris partnered to bring the Telcordia Number Portability Clearinghouse solution to Cofetel in Mexico.
- **SAP.** Telcordia achieved *Powered by SAP NetWeaver®* certification for Common Language® Suite 1.0.
- **Telefónica I&D.** Telcordia partners with Telefónica Investigación y Desarrollo as the key integrator for fulfillment solution projects for Telefónica in the region.

## Market Leadership

**Heritage.** Telcordia is the chief architect of the United States communications system and the global market leader in communications software and services worldwide. Having built so much of the existing U.S. telecommunications network, we're now developing and delivering next generation network solutions, promoting the convergence of voice, data and video. Leveraging the strength of our past, we continue to break ground around the world, as more companies come to depend on our innovation, experience, and reach.

**Innovation.** More than 1,800 patents have been issued to Telcordia, delivering world class innovation in ADSL, ATM/SONET, AIN, optical networking/WDM, wireless (3/4G, cellular, mobility), and security.

**Industry Collaboration.** Telcordia holds leadership positions in the industry's most respected standards bodies and forums including: ATIS, ITU, TIA, TMF, IEEE and OMA. We facilitate and author the Generic Requirements that provide for the integrity and interoperability of telecommunications equipment, systems, and services.

**Solutions.** . Telcordia's primary strengths is its deep, yet diverse offerings across many facets of network and business operations, including:

- **Next Generation OSS** — With a focus on planning & engineering, fulfillment, and service assurance, we help service providers build a strong foundation for superior business performance.
- **Service Delivery & Charging** — We help providers rapidly and cost-effectively expand their mobile, IP and converged offerings, with solutions that help them drive revenues by putting the customer in control.
- **Interconnection** — We enable providers to extend their service reach across network, device, and geographic boundaries, accelerating service adoption and reducing the cost of delivery.
- **Research** — We are helping to invent the future of global communications, with solutions that have been adopted by governments, operators, and enterprises, improving the lives of billions of end users.
- **Consulting** — We offer second-to-none experience through the entire project lifecycle and across implementation domains, helping resolve the most complex communications challenges.

**Recognition.** We take pride not only in the efficacy of our products and services, but in the acknowledgment of our continued industry leadership, including the following:

- 2010 Aegis Graham Bell 2010 Awards in the Telecom Operations Management category for its successful work with our customers in India and the Telcordia® Real-Time Charging solution.
- 2010 Global Telecoms Business Innovation Award for Consumer Service Innovation for the company's successful work with Tata Docomo
- 2010 Excellence Award from Billing & OSS World for Best Network Management Implementation.
- For the sixth consecutive year (2006-2011), OSS Observer (now part of Analysys Mason) ranked Telcordia as #1 in Service Fulfillment
- 2010 NGN Leadership Award for Telcordia® Service Director
- 2009 and 2008 Excellence Awards from *Billing & OSS World* for the Telcordia Service Management Suite, Telcordia Fulfillment Suite and Telcordia Real-Time Charging
- 2009 NGN Leadership Award for Telcordia® Real-Time Charging
- 2009 Tomorrow's Technology Today Award for Network Configuration Assessment for Telcordia® IP Assure as a best-of-breed product that provides the highest security integrity check for an entire IP network.
- 2009 Network Products Guide for Telcordia® IP Assure For the third consecutive year, OSS Observer (now part of Analysys Mason), ranked Telcordia as #1 in Service Fulfillment

For more than two decades, Telcordia has supported leading communications companies around the globe with a robust, end-to-end portfolio of software, services, and research that turns the complexities of convergence into competitive advantage.

## Products

- Telcordia Next Generation OSS solutions provide the foundation of superior business performance. Telcordia offers highly configurable products, flexible implementation options, and industry-proven technology spanning Planning & Engineering, Fulfillment and Service Assurance. Telcordia Fulfillment utilizes an Integrated Inventory approach, the industry's most robust, integrated functionality for managing physical and logical network inventory, by combining the capabilities of Telcordia® Network Engineer and Telcordia® Granite Inventory. And through Managed Evolution, investments in core OSSs can continue to be leveraged by making critical inventory data available to NextGen OSSs through techniques such as data federation.
- More than 40 service providers worldwide use the innovative Telcordia Service Delivery & Charging suite to create new services on existing and evolving wireline, wireless, IP, and convergent networks. Telcordia® Real-Time Charging gives service providers the ability to enable competitive differentiation and rapid time-to-market with a real-time, convergent charging solution. Telcordia® Real-Time Policy enables the consumer to control their own user experiences with real-time policy-based interactive controls.
- Telcordia is the leader in Number Portability solutions, with deployments around the world, including the USA, Canada, Egypt, Greece, India, Lithuania, Malaysia, Mexico, Oman, Pakistan, Saudi Arabia, South Africa and Turkey. Telcordia Service Interconnection solutions help service providers expand their service reach, accelerate service adoption and reduce the cost of service delivery. Comprehensive subscriber-based information and data exchange interconnection services are an essential element for guaranteed service delivery.

## Services

Our Advanced Technology solutions group conducts pioneering applied research that inspires much of the innovation in our industry. Our clients in this area are working on actively managing convergence on all fronts: networks, services, devices, screens and business models. We also help address the dependency on the security of applications, data, policies and users. And we are exploring investments in enabling technologies and tools in the field of information and computing sciences.

Telcordia Consulting Services provides the network integration and operations transformation expertise required for the converged marketplace. Practice areas include:

- Financial/Regulatory Analysis and Planning
- Network/Technology Engineering, Design, Integration and Testing
- Operations Transformation
- System Installation, Deployment and Training

Telcordia® Common Language® Information Services are unique to the telecom industry. Telcordia provides a single, managed data infrastructure to help increase operational efficiency and ensure that network and service information is represented in a consistent, meaningful manner within a service provider, and across the community of vendors and industry standards.